INTERNATIONAL INSTITUTE OF COSMETOLOGY Salary Scale (Starting)

Profile	Clerical	Level A	Level B	Level C	Level D
1	Front Desk/Reception	17.00	17.50	18.00	18.50
2	Front Desk/Reception/Tutor	N/A	18.00	18.50	19.00

Level A: Less than two years' relevant experience; no college

Level B: Minimum two-year relevant experience; some college; active CT hairdresser/cosmetology license

Level C: Minimum four-year relevant experience; Associate degree; active CT hairdresser/cosmetology license; one-year instructional experience

Level D: Minimum 5+ years relevant experience; Associate degree or higher; active CT hairdresser/cosmetology license; 2+ years instructional experience

Profile	Administration	Level A	Level B	Level C	Level D
1	Representative/Coach	19.00	20.00	21.00	22.00
2	Assistant/Associate Director	N/A	22.00	24.00	26.00

Level A: Less than two years' relevant experience; no college

Level B: Minimum two-year relevant experience; some college; minimum one-year managerial responsibilities

Level C: Minimum four years' relevant experience; Associate degree or higher; minimum two years' managerial responsibilities

Level D: Minimum 5+ years' relevant experience; Bachelor degree or higher; 3+ years increasing managerial responsibilities

Profile	Instructional/Cosmo & Barber	Level A	Level B	Level C	Level D
1	Substitute (Per Diem)	17.00	17.50	18.00	18.50
2	Educator	20.00	21.00	22.00	23.00
3	Curriculum Specialist	19.00	20.00	22.00	23.00
4	Lead Educator	N/A	N/A	24.00	25.00
5	Brand Ambassador	21.00	22.00	23.00	24.00

Level A: Minimum two-year relevant experience; active CT hairdresser/cosmetology (or barber) license for minimum of three years

Level B: Minimum four-year relevant experience; active CT hairdresser/cosmetology (or barber) license for minimum of three years and/or one-year instructional experience

Level C: Minimum 5+ years' relevant experience; active CT hairdresser/cosmetology (or barber) license; 3+ years instructional experience

Level D: Minimum 7+ years relevant experience; active CT hairdresser/cosmetology (or barber) license; 4+ years instructional experience and/or managerial experience

Profile	Instructional/Other Accredited	Level A	Level B	Level C
1	Substitute (Per Diem)	18.00	18.50	19.00
2	Educator	20.00	21.00	22.00
3	Educator/Curriculum Specialist	N/A	N/A	25.00

Level A: Minimum two-year relevant experience; active CT esthetics, eyelash technician, nail technician, or combination license for minimum of three years

Level B: Minimum four-year relevant experience; active CT esthetics, eyelash technician, nail technician, or combination license for minimum of three years and/or one-year instructional experience

Level C: Minimum 5+ years relevant experience; active CT esthetics, eyelash technician, nail technician, or combination license; 3+ years instructional experience

Profile	Management (Hourly/Salaried)	Level A	Level B	Level C	Level D
1	Assistant Director of Education	24.00	25.00	27.00	29.00
2	Director [Administration]	N/A	25.00	27.00	30.00
3	Director of Education	N/A	N/A	32.00	34.00
4	Dean or other Senior Level	N/A	N/A	33.00	36.00

Level A: Minimum 5+ year's relevant experience; active CT hairdresser/cosmetology license; 3+ years instructional experience

Level B: Minimum 5+ years relevant experience; active CT hairdresser/cosmetology license (education); Associate degree or higher (non-education); 5+ years instructional experience or 3+ years increasing managerial responsibilities increasing

Level C: Minimum 7+ years relevant experience; active CT hairdresser/cosmetology license (education); Bachelor degree or higher (non-education); 7+ years instructional experience or 5+ years increasing managerial responsibilities

Level D: Minimum 10+ years' relevant experience; Bachelor degree or higher; 9+ years instructional experience or 7+ years increasing managerial responsibilities